What are the key financial questions our board should ask?

Ten key financial questions nonprofit board members should ask:

- 1. Have we run a gain or loss? (i.e., Are we better or worse off financially than we were a year ago?)
- 2. Are our key sources of income rising or falling? If they are falling, what are we doing?
- 3. Are our key expenses, especially salary and benefits, under control?
- 4. Do we have sufficient reserves?
- 5. Has the board adopted a formal policy for the establishment of reserves? Is our cash flow projected to be adequate?
- 6. Are we regularly comparing our financial activity with what we have budgeted?
- 7. Is our financial plan consistent with our strategic plan?
- 8. Is our staff satisfied and productive?
- 9. Are we filing on a timely basis all the reporting documents we are supposed to be filing?
- 10. Are we fulfilling all of our legal obligations?

References

Andrew S. Lang, Financial Responsibilities of Nonprofit Boards (Boardsource 2003)