

#### WHAT IS A BRAND?

THE <u>PROCESS</u> INVOLVED IN CREATING A **UNIQUE NAME & IMAGE** FOR A PRODUCT IN THE CONSUMERS' MIND, MAINLY THROUGH CAMPAIGNS WITH A CONSISTENT THEME.

INSQUASE

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## **POLL QUESTION**

What do you believe?

- A. BRANDING IS IMPORTANT AND WE MAKE IT A PRIORITY IN OUR ORGANIZATION.
- B. BRANDING IS IMPORTANT BUT WE DON'T HAVE TIME TO IMPLEMENT A PLAN.
- C. BRANDING IS NOT IMPORTANT IN OUR LINE OF WORK.





# IN\*SOURCE BRAND ARCHITECTURE TEMPLATE

WHO WE ARE

Caring, non-profit, helpful, hopeful.

WHO WE SERVE

Families, professionals, individuals with special needs.

**OUR PURPOSE** 

To help realize the full potential of children with special needs by working in conjunction with families and schools.

#### **OUR VALUES**

SUPPORT, INCLUSION, EDUCATION, EXCELLENCE

INSQUREE

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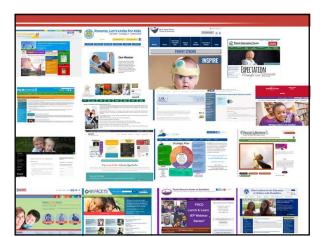


# **POLL QUESTION**

Do you have a mission statement... and can you recite it from memory?

INSQUESE

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# **RESEARCH THE COMPETITION**

What do we do differently?
What do we do well?
What sets us apart from the rest?

INSOURCE Special Education Favoret Experien

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FINDING	G YOUR BRA	AND VOICE
CONFIDENT EXPERIENCED HONEST RESOURCEFUL STRONG MODEST EFFECTIVE	SIMPLE RESPONSIBLE EXTRAVAGENT FUN CHARITABLE RELIABLE SMART QUIRKY ENERGETIC ARTISTIC BOLD COMPASSIONATE PROFESSIONAL SOPHISTICATED	PROFESSIONAL FRIENDLY SERVICE-ORIENTEE AUTHORITATIVE TECHNICAL PROMOTIONAL CONVERSATIONAL INFORMATIVE



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## **CREATING YOUR ELEVATOR PITCH**

When finding your voice, follow the data, but don't forget the emotion.



## **LET PERSONALITY SHINE**

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**INSQUASE** 



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#### STAY TRUE TO YOUR BRAND

#### ${\bf POTENTIAL\ TRAPS:}$

- o PROOF, EDIT, SECOND SET OF EYES
- o FORGOTTEN COMMUNICATIONS
- o COST
- o TIME

INSQUREE



